



Independent Telephony Consultancy

True Telecommunications are a completely independent telephony consultancy. We offer a full range of competitive solutions across a variety of technologies and we back this up with personal levels of service provided by dedicated account management.



About Us

Who we are and what we do.

True Telecommunications was formed in 2006 by directors John Marchant and Simon Bell. They believed the time was right to set up a completely independent telephony consultancy that offered a full range of competitive solutions across a variety of technologies, backed up with exceptional levels of personal service.

With combined experience of over 40 years in the telecoms sector, including lengthy spells at Vodafone, NTL and Yes Telecom, John and Simon have a great understanding of how the telecoms sector operates. Using knowledge gained from working at network level, they use this insight to ensure your own business takes on the most optimum solutions with the most competitive costs. By fully understanding how the other side functions, True Telecommunications ensures that it's your business that gains value from the networks and not the other way around.

We fully appreciate you have your own business to run and your time is precious. Therefore there's no call centres, there's no automated menus or generic e-mail addresses, and most importantly there's no strangers. You simply have the contact details of your own personal account manager, who by means of their close relationship with you, understands how you operate and what your requirements are. They look after every single aspect of your telecommunications allowing you to focus on your 'proper job'!



Service Products

Fixed Services

A full range of solutions providing outstanding value backed up with a dedicated support team.

Mobile Services

Bespoke packages from all major UK network operators.

Broadband Services

Fast and reliable connectivity to support your business.

Unified Comms Services

The latest cloud based telephony for businesses of all sizes.

Business Energy

Using an approved panel of leading energy providers.

“ True Telecommunications are extremely attentive and consistently offer us honest, straight forward advice that is based around one thing – our needs. Having had bad experiences in the past with telephone ‘dealers’, it’s refreshing to partner with a company that we know we can trust.”

Dale Wilson

Director at Atlas Risk Management

Partners

We work with only the very best.

Over the years we have had the joy to work with some of the best services and solution providers in our industry. Below are just some examples of the companies that we can proudly boast are our partners.



“ We’ve worked with True for a number of years and we find their support invaluable to keep our telecoms account on track. ”

Diane Phillips

Director Support at Cullen Wealth

A photograph of a person's hands interacting with a smartphone, held over a laptop. The scene is overlaid with a semi-transparent teal geometric shape that covers the top and right portions of the image. The text 'Fixed Services' is written in white at the bottom left.

Fixed Services



Never forget the importance of simple fixed communication.



A company's fixed line services are as important now as they were 20 years ago.

Major product developments have taken place within this area, meaning it's no longer just a case of "your landline number", but often a combination of several products and services which are key to the successful operation of your business.

We offer a wide range of fixed line services such as traditional analogue PSTN lines and digital ISDN solutions.

If it's just really cost effective rates you are looking for, take up the offer of our free health check service and see if you really are on the best rates possible. Our fixed line tariffs are extremely competitive and can be bespoke to your precise requirements.

If you like the sound of our deals, we can handle all of the transfer arrangements on your behalf ensuring any switch is completed efficiently and without any disruption to your service.

Why choose our fixed service?

Cost Effective Line Rentals

Our rentals are extremely competitive and are almost always lower than BT.

Discounted Call Rates

We can tailor packages to your specific requirements, need a low cost rate to a unique destination? No problem!

Dedicated Support Team

All of our services are backed up by knowledgeable UK based specialists.

Superb Delivery

We take full ownership of the transfer process to minimise disruption to your business.

A hand holding a smartphone is the central focus, with a green overlay and geometric shapes. The background is a blurred image of a hand holding a smartphone. A large, semi-transparent green shape covers the right side of the image. A white geometric shape, resembling a stylized 'X' or a large 'L' rotated 45 degrees, is positioned on the left side. The text 'Mobile Services' is written in white, sans-serif font at the bottom left.

Mobile Services

Mobile communication will offer you more than ever before.

In this day and age, mobile telecommunications have never been more important to the successful operation of your business. What was once just a simple means of 'emergency contact', mobile phones are now a critical hub for staff, providing them all manner of communication solutions such as voice, text, internet, mobile broadband, access to company servers, social media and apps.

Quite simply, the efficiency and effectiveness of your field based staff is now directly linked to the performance of their mobile telephone solution.

As a completely independent telecoms consultancy, True Telecommunications can organise solutions with all of the UK's major network operators. You can rest easy knowing that we work solely on YOUR

behalf and seek out the best deals for YOUR business. By us offering expert advice on which products and solutions would benefit your business, you achieve the best value by only paying for what you need and not what the networks want you to take.

True Telecommunications offer a completely free and non obligation 'healthcheck' service to assess whether your current arrangements are providing you with the best value for money.

With nothing for you to lose, why not let us take a look?

Why choose our mobile service?

Independent To You

We work for you and not the network operators, guaranteeing the best deal every time.

Bespoke Solutions

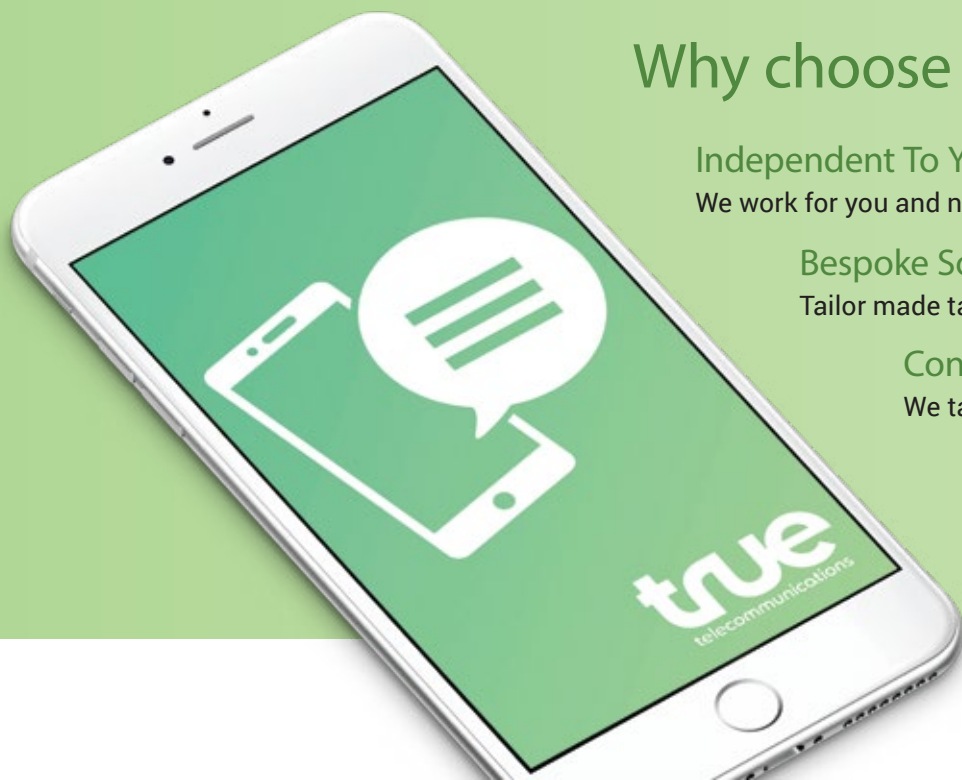
Tailor made tariffs and services that meet your specific requirements.

Consultancy Approach

We take the time to ensure we deliver the solutions you need and nothing you don't.

Account Management

Continued levels of exceptional customer care throughout the course of your contract.



The background of the slide is a blue-tinted photograph of a computer mouse on a desk. Overlaid on the left side are several abstract geometric shapes in different shades of blue and white, including a large white triangle pointing right and a dark blue triangle pointing left.

Broadband Services

Internet based communications to support your business.

Access to the internet is becoming more and more important to businesses. We can help by recommending, supplying and supporting the connections that are right for you.

All of our broadband services are supported by a dedicated Technical Support Team who are always on hand to help with any queries.

ADSL

Traditional broadband services supplied over copper are well suited for some businesses.

FTTC

'Fibre To The Cabinet' provides access to fast broadband at very competitive rates.

LEASED LINE

A dedicated line for your broadband service ensures you achieve fast upload and download speeds.

FTTP

'Fibre To The Premises' provides a fibre optic connection from your office to the national network, delivering very fast broadband.

EFM

'Ethernet First Mile' is a more cost effective solution for increasing broadband speeds and improving your connection to the local exchange.

Why choose our broadband service?

Discounted Line Rentals

Our rentals are extremely competitive and are almost always lower than BT.

Tailored Service

From ADSL through to Leased Line, we've got the product to meet your requirements.

Dedicated Support Team

Our professionally trained, friendly support team are on hand to answer your questions.

Superb Delivery

Guaranteed service levels to protect and maintain your business.





Unified Communication Services

Cloud based communication providing all services.

Cloud based phone systems provide all of the services a business would expect from a traditional telephone system, but without the headaches and costs of installing and maintaining infrastructure within your office.

We only supply business grade solutions and our unified telephone systems are extremely reliable and robust. With features such as dedicated connectivity, monitored services and strict service level agreements, your phone system will always be in safe hands.

Our cloud systems are extremely flexible and user friendly. Designed to work intelligently for you and your team, you can manage, update and control how calls are routed and answered, all through a simple web portal. By bringing your desk phone and mobile phone together under one solution you can fully

integrate your telecoms and meet any specific requirements you may have for teams in the office, for home workers, or for field based staff.

Feature rich phone systems are now available for businesses of all sizes and traditional barriers such as the initial cost of purchasing and installing equipment, or the fear of introducing technology that will become quickly obsolete, have been removed.

Unified communications can work for every business and for every budget. Contact us to find out how we can help you.

Why choose our cloud based service?

Latest Technology

High specification products and services including call recording and a dedicated management portal.

No Upfront Cost

The latest telephone systems with zero capital outlay.

Truly Converged

Integrate your mobile, your fixed line, and your internet access into one simple solution.

Customer Service

Product experts on hand at every step of the way.



The image features a landscape with two wind turbines in the foreground, set against a backdrop of a town and rolling hills. The entire scene is covered with a semi-transparent red overlay. On the left side, there are large, abstract geometric shapes in white and red. The text "Business Energy" is written in white at the bottom left.

Business Energy

Why Choose Our Business Energy

Green Energy

We deliver green tariffs from multiple suppliers meaning we can source the most competitive green plan available.

Pricing

Our energy suppliers offer tariffs that can vary in cost by as much as 28%. Your business sector, location and energy consumption can all be factored in to determine the price you pay. We drive down costs by using intelligent software to identify and buy energy from the best supplier for you.

Approved Panel of Suppliers

The energy suppliers that we work with are reputable, approved and trusted businesses. If a provider fails to meet the standards expected of them, we won't work with them.

Forward Purchasing

Even if you are under contract, we can secure you savings on your next agreement and make arrangements to switch you over as soon as your current contract expires.

Meter Reading

We can help introduce smart meters to provide more accurate readings and to help reduce your energy bills.

Bill Validation

We can check your bills and make sure that they are accurate.

Electric Vehicle Charging Points

Our experts can install EV charging solutions with a wide range of charging points to meet your business specifications and branding. All installations carry a comprehensive support, maintenance and warranty program.

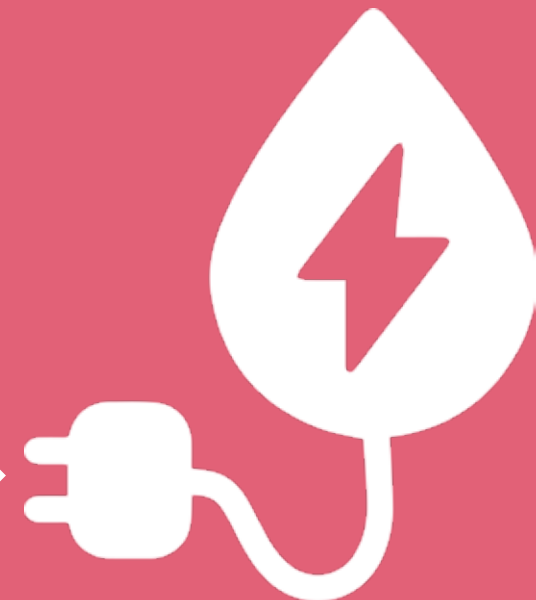
Switch Once, Switch Forever

We can get the best rates for you now and at every renewal. Don't worry about dropping off the best tariff for your energy, we can automatically switch you to make sure that you are always on the most cost effective plan.

Business Energy Services

The energy market can be a difficult place to find the best service and price to meet your own unique requirements. We take an independent and unbiased view, analyse your consumption, then search the market for the best deals out there before recommending only the best tariff for your business.

Using intelligent software and an approved panel of leading energy providers, we can evaluate, identify and manage your energy requirements. It's a simple process and can introduce significant savings into your business. Please contact us for more information and see below for details of our energy services.



No signups!
No catches!

Why use our
free health check?

- Fully independent and not tied to an operator.
- Combined experience of over 40 years in the telecoms sector.
- Service driven approach with honesty and transparency paramount.
- Latest technology and services to future proof your business.
- Genuine value delivered to your telecommunications.



Free Health Check

Get a FREE analysis of your existing telecoms arrangements.

We have been providing telecommunications solutions across the UK for over ten years. Our independence and extensive experience has ensured our customers always receive the deal that's right for them and not the network operators.

Although you may feel comfortable with your present provider, our expertise and knowledge can be used to quickly and easily market test your arrangements, giving you peace of mind that you are on the right deal.

Full analysis in 3 easy steps

Tell Us Your Requirements

The starting point is for you to tell us exactly what you want so we can provide a solution that meets your precise needs.

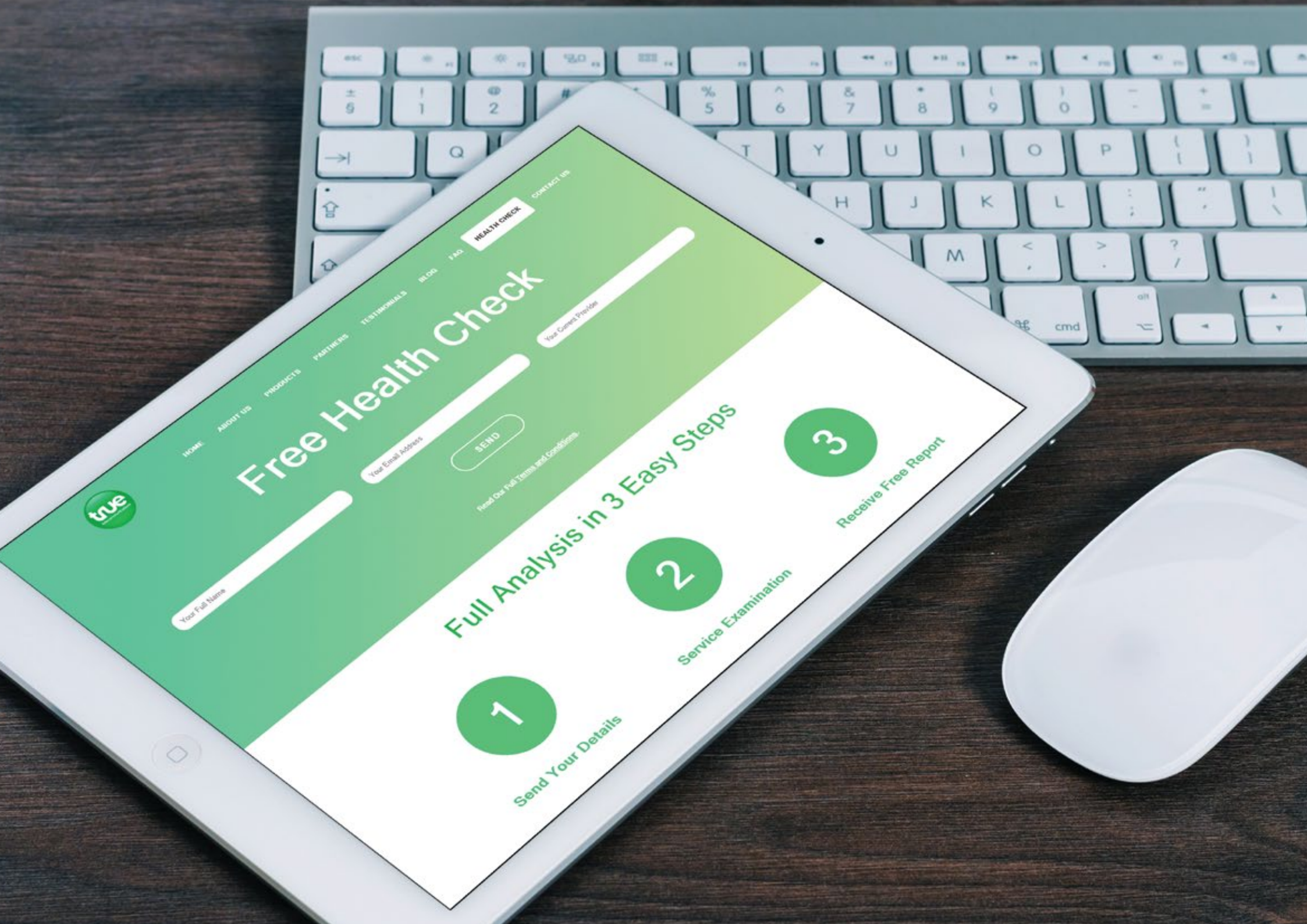
Service Analysis

We will then examine your present arrangements and determine what the best solution would be.

Receive Free Proposal

Our no obligation free proposal will be delivered to you personally with our independent advice and suggestions.

For your free health check go to: www.truetelecommunications.com/free-health-check



HOME

ABOUT US

PRODUCTS

PARTNERS

TESTIMONIALS

FAQ

HEALTH CHECK

CONTACT US

Your Full Name

Your Email Address

SEND

Read Our Full Terms and Conditions

Your Contact Provider

Free Health Check

Full Analysis in 3 Easy Steps

1

Send Your Details

2

Service Examination

3

Receive Free Report

“ True Telecommunications were able to negotiate a very competitive package for us from Vodafone. Dealing with networks direct can often be a bit of a minefield and it's good to know we have True looking after our best interests.”

Karen Wollaston
Director at Gilks (Nantwich) Ltd

Frequently Asked Questions

Why should I move to True Telecommunications?

As a completely independent consultancy, we can find a competitive deal that's best for you or your business and more often than not, we can usually better your present arrangements.

What services do you provide?

We have strong working relationships with the major UK operators and networks. We offer fully managed fixed line, broadband, mobile and hosted telephony services together with all the close support and after sales service you need throughout the course of any new agreement.

Why shouldn't I sign direct with a network, I don't need a 'middle man'?

True Telecommunications always act in your interests, not the networks. When you are direct with an operator you don't have anyone watching your back. We operate on a consultancy basis which means we take the time to listen to what you need and only recommend the services that you require.

Do you charge for your Health Check service?

With over ten years industry experience, we can quickly identify the most suitable package and demonstrate savings. We provide this service free-of-charge and without any obligations. You can even simply use the proposal we provide as a benchmark to assess any renewal offer you may have received.

How is your service different from others?

Much of our client base have been with us for over a decade. They tell us how much they value the personal relationships they have with our team which allows them to get on with running their own businesses. There's no call centres, no hard sell, just the best possible solutions and support for your business.

What size business can you support?

We provide solutions for businesses of all sizes, ranging from individuals through to corporate clients with hundreds of end users. Regardless of the size of your business, we have the knowledge to help your communications work better for you.

How easy is it to transfer to True Telecommunications?

We try to make the process as easy and as simple as possible. Initially we assess your requirements which can be done via e-mail or telephone. We then provide you with a detailed proposal and are on hand to go through things in the level of detail you want. If you opt to proceed, we then manage the entire transfer process on your behalf, updating you every step of the way. Transparency and clarity are absolutely paramount to us, which our existing clients say is a refreshing change to many other dealers in the telecoms industry.

Head Office

1 City Road East,
Manchester,
Lancashire,
M15 4PN

Regional Office

Pine Ridge,
Cross Stone Road,
Todmorden,
West Yorkshire,
OL14 8RB

Regional Office

20 Station Road,
Sutton,
Retford,
Nottinghamshire,
DN22 8QA

Here to help


If you have any questions regarding our services,
please feel free to contact a member of our team.

Tel: 0333 241 2882

Fax: 0845 862 2557

E-mail: enquiries@truetelecommunications.com

www.truetelecommunications.com



"I, personally have had to deal with Swisscom, Digicell and T-Mobile, there is NOT a single company that even remotely come close to the heels of True Telecom. I have never had to wait more than 30mins for True Telecom to solve a Vodafone problem. I not only have/would recommend this company to all my friends, I wouldn't hesitate to recommend them to any 3rd party! I consider them ahead of all the competition."

Alireza Ittihadieh

CEO at Freestream Aircraft

True Telecommunications Ltd
Independent Telephony Consultancy

Tel: 0333 241 2882

Fax: 0845 862 2557

E-mail: enquiries@truetelecommunications.com

Head Office: 1 City Road East, Manchester, Lancashire, M15 4PN

www.truetelecommunications.com

